

# AGRICULTURAL LABOR SURVEY – OCTOBER 2018

OMB No. 0535-0109  
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**United States  
 Department of  
 Agriculture**



**NATIONAL  
 AGRICULTURAL  
 STATISTICS  
 SERVICE**

**USDA/NASS**

National Operations Division  
 9700 Page Avenue, Suite 400  
 St. Louis, MO 63132-1547  
 Phone: 1-888-424-7828  
 Fax: 1-855-415-3687  
 E-mail: [nass@nass.usda.gov](mailto:nass@nass.usda.gov)

Please make corrections to name, address and ZIP Code, if necessary.

The information you provide will be used for statistical purposes only. Your responses will be kept confidential and any person who willfully discloses ANY identifiable information about you or your operation is subject to a jail term, a fine, or both. This survey is conducted in accordance with the Confidential Information Protection provisions of Title V, Subtitle A, Public Law 107-347 and other applicable Federal laws. For more information on how we protect your information please visit: <https://www.nass.usda.gov/confidentiality>. Response to this survey is **voluntary**.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number is 0535-0109. The time required to complete this information collection is estimated to average 30 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

State	POID	Tract	Subtr.
__	_____	__	__

1. [Verify name and mailing address of this operation. Make any corrections necessary (including the correct operation name) on the label and continue.]  [Check if name label verified]
  
2. Since June 1, 2018 have you or will you (name on label)--
  - a. grow any crops or cut hay?  
 [INCLUDE grains, row crops, oilseeds, fruits, nuts, vegetables (including strawberries and melon crops), nursery and greenhouse, Christmas trees, and other specialty crops.]
 

Yes [Go to page 2]
 No [Continue]
  
  - b. own or raise any livestock, poultry, bees or aquaculture?  
 [INCLUDE livestock and poultry owned, and any being raised under contract for someone else.]
 

Yes [Go to page 2]
 No [Continue]
  
  - c. sell any agricultural products?
 

Yes [Go to page 2]
 No [Continue]
  
  - d. receive government agricultural payments?  
 [EXCLUDE government payments received as a landlord.]
 

Yes [Go to page 2]
 No [Continue]
  
  - e. have more than 19 acres of idle cropland or more than 99 acres of pastureland?
 

Yes [Go to page 2]
 No [Go to page 11]

3. Are the day-to-day decisions for this operation made by one individual, a hired manager, or partners? [Check one.]

- One individual - [Go to Section 1 on page 3.]
- A hired manager - [Go to Section 1 on page 3.]
- Partners - [Continue]

For Office Use Only
<b>R. Unit</b>
9921
<b>June 1</b>
9930
<b>Subst</b>
9941

<b>Number</b>

How many individuals are involved in the day-to-day decisions of this operation?  
 [Enter the number of partners.] .....

Include the partner named on the label. Partners jointly operate land and share in decision making. Do not include landlords and tenants as partners.

4. Please identify the other person(s) in this partnership, then go to Section 1, page 3.  
 [Verify partners' names and make necessary corrections if names have already been entered.]

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Phone: (     ) - \_\_\_\_\_  
 Did this partner also operate land individually on June 1, 2018?  
 Yes                       No

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Phone: (     ) - \_\_\_\_\_  
 Did this partner also operate land individually on June 1, 2018?  
 Yes                       No

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Phone: (     ) - \_\_\_\_\_  
 Did this partner also operate land individually on June 1, 2018?  
 Yes                       No

Name: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Phone: (     ) - \_\_\_\_\_  
 Did this partner also operate land individually on June 1, 2018?  
 Yes                       No

For Office Use Only
<b>Stratum</b>
9922
<b>Ind. Op.</b>
9924

For Office Use Only
<b>Stratum</b>
9923
<b>Ind. Op.</b>
9924

For Office Use Only
<b>Stratum</b>
9927
<b>Ind. Op.</b>
9924

For Office Use Only
<b>Stratum</b>
9928
<b>Ind. Op.</b>
9924

## Section 1 - PAID WORKERS for October

October 2018

S	M	T	W	Th	F	S
	1	2	3	4	5	6
<b>7</b>	<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>13</b>
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

1. Did this operation have anyone on the payroll to do agricultural work the week of October 7th through October 13th?

## INCLUDE:

- Workers directly hired and paid by the farm operation
- Part-time workers, paid family members, and hired managers
- All hired workers regardless of method of pay (salaried, hourly, daily, monthly, piece rate, etc.)
- Workers on paid leave (sick or vacation)

## EXCLUDE:

- Contract and custom workers
- Retail workers and "value-added" workers

600

- 1  Yes [Continue]
- 3  No [Go to page 6]
- 2  Don't Know [Go to page 6]

2. How many workers did you have on payroll to do agricultural work the week of October 7th through October 13th?.....

TOTAL NUMBER
660

3. In 2018, how many of these total paid workers for that week will be paid by this operation for 150 days or more of work?.....

NUMBER OF WORKERS
700

Office Use Only	599
	<b>10</b>

## Section 1 - PAID WORKERS for October (continued)

4. Fill out the table below for the workers paid to do agricultural work the week of October 7th through October 13th. Report workers who fall under the same worker code on a single line.

- Record each worker only once
- Report only one week of hours and wages for the reference week

### INCLUDE:

- Workers directly hired and paid by the farm operation
- Part-time workers, paid family members, and hired managers
- All hired workers regardless of method of pay (salaried, hourly, daily, monthly, piece rate, etc.)
- Workers on paid leave (sick or vacation) (include typical hours and wages for the week)

### EXCLUDE:

- Contract and custom workers
- Retail workers and "value-added" workers

Enter the Worker Code from Page 5	Number of Paid Workers that week	Total Hours Worked that week	Total Gross Wages Paid that week (Dollars)
<b>Example: 12</b>	<b>60</b>	<b>3000</b>	<b>\$42,000</b>
<b>Example: 32</b>	<b>2</b>	<b>100</b>	<b>\$1,500</b>
<b>Example: 13</b>	<b>4</b>	<b>170</b>	<b>\$2,120</b>
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614

Office Use Only Use – Completion Code - Usability

1 – Incomplete, Has Labor 2 – Incomplete, Unknown 3 – No Labor	698
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## Worker Code for Sections 1 and 2

Code	Work Hired to Do
<b>FIELD WORKERS</b>	
11	<b>Agricultural Equipment Operators - Crop, Nursery and Greenhouse:</b> Drive and control farm equipment to till soil and to plant, cultivate, and harvest crops.
12	<b>Farmworkers - Crop, Nursery and Greenhouse:</b> Manually plant, cultivate, and harvest vegetables, fruits, nuts, horticultural specialties, field crops, Christmas trees and short rotation woody crops. Use hand tools, such as shovels, trowels, hoes, tampers, pruning hooks, shears, and knives. Duties may include tilling soil and applying fertilizers; transplanting, weeding, thinning, or pruning crops; applying pesticides; or cleaning, grading, sorting, packing, and loading harvested products. May construct trellises, repair fences and farm buildings, or participate in irrigation activities.
13	<b>Graders And Sorters - Crop, Nursery and Greenhouse Products:</b> Grade, sort, or classify agricultural crops by size, weight, color or condition.
14	<b>Hand Packers And Packagers - Crop, Nursery and Greenhouse Products:</b> Pack or package by hand a wide variety of products and materials.
15	<b>All Other Field Workers:</b> All agricultural workers working with crops, nursery or greenhouse products not included in codes 11-14.
<b>LIVESTOCK WORKERS</b>	
20	<b>Agricultural Equipment Operators – Farm, Ranch, and Aquacultural Animals:</b> Drive and control heavy farm equipment while attending to live farm, ranch, or aquacultural animals and in harvest of unprocessed animal products.
21	<b>Farmworkers - Farm, Ranch, and Aquacultural Animals:</b> Attend to live farm, ranch, or aquacultural animals including cattle, sheep, swine, goats, horses and other equines, poultry, finfish, shellfish, and bees. Duties may include feeding, watering, herding, milking, grazing, castrating, branding, de-beaking, weighing, catching, and loading animals. May conduct simple exams; maintain records; assist in births; and administer medications, vaccinations, or insecticides. May clean and maintain animal housing areas.
22	<b>Graders And Sorters - Farm, Ranch, and Aquacultural Animal Products:</b> Grade, sort, or classify unprocessed food and other agricultural products by size, weight, color, or condition.
23	<b>Hand Packers And Packagers - Farm, Ranch and Aquacultural Animal Products:</b> Pack or package by hand a wide variety of products and materials.
24	<b>All Other Livestock Workers:</b> All agricultural workers working with farm, ranch and aquacultural animals or products not included in codes 20 – 23.
<b>SUPERVISORS</b>	
31	<b>Farmers, Ranchers and Other Agricultural Managers:</b> Plan, direct, or coordinate the management or operation of farms, ranches, greenhouses, aquacultural operations, nurseries, tree farms, or other agricultural establishments.
32	<b>First-Line Supervisors of Farm Workers:</b> Directly supervise and coordinate the activities of agricultural, aquacultural, and related workers.
<b>OTHER WORKERS</b>	
41	<b>Agricultural Inspectors:</b> Inspect agricultural commodities, processing equipment and facilities, and aquacultural operations, to ensure compliance with regulations and laws governing health, quality, and safety.
42	<b>Animal Breeders:</b> Select and breed animals according to their genealogy, characteristics, and offspring.
43	<b>Pesticide Handlers and Sprayers:</b> Mix or apply pesticides, herbicides, fungicides, or insecticides through sprays, dusts, vapors, soil incorporation, or chemical application to all crops including nursery and greenhouse products and facilities, and livestock, and livestock facilities. Usually requires specific training and state or federal certification. Excludes pilots who dust or spray crops from aircraft.
44	<b>Any Other Worker Not Listed Above:</b> Including, but not limited to, mechanics, shop workers, truck drivers, accountants, bookkeepers, office workers. Excluding contract & custom workers, retail workers, and "value-added" workers.

## Section 2 - PAID WORKERS for July

## July 2018

S	M	T	W	Th	F	S
1	2	3	4	5	6	7
<b>8</b>	<b>9</b>	<b>10</b>	<b>11</b>	<b>12</b>	<b>13</b>	<b>14</b>
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

1. Did this operation have anyone on the payroll to do agricultural work the week of July 8th through July 14th?

## INCLUDE:

- Workers directly hired and paid by the farm operation
- Part-time workers, paid family members, and hired managers
- All hired workers regardless of method of pay (salaried, hourly, daily, monthly, piece rate, etc.)
- Workers on paid leave (sick or vacation)

## EXCLUDE:

- Contract and custom workers
- Retail workers and "value-added" workers

600

- 1  Yes [Continue]
- 3  No [Go to page 8]
- 2  Don't Know [Go to page 8]

2. How many workers did you have on payroll to do agricultural work the week of July 8th through July 14th?.....

TOTAL NUMBER
660

3. In 2018, how many of these total paid workers for that week will be paid by this operation for 150 days or more of work?.....

NUMBER OF WORKERS
700

Office Use Only	599
	<b>7</b>

## Section 2 - PAID WORKERS for July (continued)

4. Fill out the table below for the workers paid to do agricultural work the week of July 8th through July 14th. Report workers who fall under the same worker code on a single line.

- Record each worker only once
- Report only one week of hours and wages for the reference week

### INCLUDE:

- Workers directly hired and paid by the farm operation
- Part-time workers, paid family members, and hired managers
- All hired workers regardless of method of pay (salaried, hourly, daily, monthly, piece rate, etc.)
- Workers on paid leave (sick or vacation) (include typical hours and wages for the week)

### EXCLUDE:

- Contract and custom workers
- Retail workers and "value-added" workers

Enter the Worker Code from Page 5	Number of Paid Workers that week	Total Hours Worked that week	Total Gross Wages Paid that week (Dollars)
<b>Example: 12</b>	<b>60</b>	<b>3000</b>	<b>\$42,000</b>
<b>Example: 32</b>	<b>2</b>	<b>100</b>	<b>\$1,500</b>
<b>Example: 13</b>	<b>4</b>	<b>170</b>	<b>\$2,120</b>
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611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614
611	612	613	614

Office Use Only Use – Completion Code - Usability

1 – Incomplete, Has Labor 2 – Incomplete, Unknown 3 – No Labor	698
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### Section 3 - PAID WORKERS in 2018

1. During 2018, what was or will be the largest number of hired workers on the payroll on any one day?

**INCLUDE:**

- Workers directly hired and paid by the farm operation
- Part-time workers, paid family members, and hired managers
- All hired workers regardless of method of pay (salaried, hourly, daily, monthly, piece rate, etc.)
- Workers on paid leave (sick or vacation)

**EXCLUDE:**

- Contract and custom workers
- Retail workers and "value-added" workers.....

None

278

<sup>3</sup>

Largest Number of Workers in 2018
277

2. During 2018, did or will this operation have any H-2A temporary agricultural workers on the payroll?

The H-2A program allows agricultural employers who anticipate a shortage of domestic workers to bring non immigrant foreign workers to the U.S. to perform agricultural labor or services of a temporary or seasonal nature.

279

1  Yes

3  No

2  Don't Know



### Section 4 - VALUE of SALES

1. Please classify this operation in terms of total gross value of sales (Be sure sales represent only 2017 and earlier years' production.)

- Considering:
- Sales of all crops, livestock, poultry, and livestock products (milk, eggs, etc.) sold in 2017.
  - The value of product removed for all crops, livestock, and poultry produced under contract in 2017.
  - Sales of all miscellaneous agricultural products in 2017.
  - All government agricultural payments received in 2017.
  - Landlord's share of government payments and crops sold in 2017.

a. What code represents total gross value of sales, including government agricultural payments?

Total Value	GVS Code	
'None' during 2017.....	99	<input type="checkbox"/>
\$ 1 -----\$ 999 .....	1	<input type="checkbox"/>
\$ 1,000 -----\$ 2,499 .....	2	<input type="checkbox"/>
\$ 2,500 -----\$ 4,999 .....	3	<input type="checkbox"/>
\$ 5,000 -----\$ 9,999 .....	4	<input type="checkbox"/>
\$ 10,000 -----\$ 24,999 .....	5	<input type="checkbox"/>
\$ 25,000 -----\$ 49,999 .....	6	<input type="checkbox"/>
\$ 50,000 -----\$ 99,999 .....	7	<input type="checkbox"/>
\$ 100,000 -----\$ 249,999 .....	8	<input type="checkbox"/>
\$ 250,000 -----\$ 499,999 .....	9	<input type="checkbox"/>
\$ 500,000 -----\$ 999,999 .....	10	<input type="checkbox"/>
\$ 1,000,000 -----\$ 2,499,999 .....	11	<input type="checkbox"/>
\$ 2,500,000 -----\$ 4,999,999 .....	12	<input type="checkbox"/>
\$ 5,000,000 -----\$ over .....	13	<input type="checkbox"/>

GVS Code

550

b. Does the GVS (gross value of sales) Code in Code Box 550 equal to '1' or '99'?

- Yes** - (Continue)       **No** - (Go to page 10, Item 2.)

c. Record all 2018 crops, land uses, and livestock or poultry now on the total acres operated, then go to page 10, Item 2.

Land Use	ACRES	Field Crops Intended For Harvest	ACRES	Other Crops	ACRES
CRP/WRP .....		.....		Cut Christmas Trees .....	
Idle Cropland .....		.....		.....	
Summer Fallow .....		.....		.....	
.....		.....		.....	
<b>Government Payments</b>	<b>WHOLE DOLLARS</b>	<b>Fruits/Nuts</b>	<b>ACRES</b>	<b>Livestock</b>	<b>NUMBER</b>
CRP/WRP Payments .....		.....		Cattle – Dairy.....	
Other Gov't Payments .....		.....		Cattle – Other.....	
		.....		Chickens.....	
		.....		Hogs.....	
<b>Pasture/Rangeland</b>	<b>ACRES</b>	.....		Horses.....	
Cropland Used Only For Pasture .....		.....		Mules/Burros .....	
Permanent Pasture .....		<b>Vegetables/Melons</b>	<b>ACRES</b>	.....	
Woodland Pasture .....		.....		.....	
		.....		.....	
<b>Aquaculture</b>	<b>NUMBER</b>	.....		.....	
Acres of Ponds in Use .....		.....		.....	
Foodsize/Stockers .....		<b>Berries</b>	<b>ACRES</b>	.....	
Fingerlings/Broodfish .....		.....		.....	
Trout Eggs .....		.....		.....	

Office Use

TOTAL POINTS

552

PASTURE POINTS

554

**Section 4 - VALUE of SALES (continued)**

2. Of the farm or ranch income reported, which of these categories represents the largest portion of the gross income from this operation?

**Code**

- 1 – **Grains, Oilseeds, Dry Beans, and Dry Peas** ..... 1   
(corn, flaxseed, grain silage and forage, grains and oilseeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, straw, etc.)
- 2 – **Tobacco** ..... 2
- 3 – **Cotton and Cottonseed** ..... 3
- 4 – **Vegetables, Melons, Potatoes and Sweet Potatoes** ..... 4   
(beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc.)
- 5 – **Fruit, Tree Nuts and Berries** ..... 5   
(almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.)
- 6 – **Nursery, Greenhouse, Floriculture and Sod** ..... 6   
(bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.)
- 7 – **Cut Christmas Trees and Short Rotation Woody Crops** ..... 7
- 8 – **Other Crops and Hay, CRP and Pasture** ..... 8   
(grass seed, hay and grass silage, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, etc.)
- 9 – **Hogs and Pigs** ..... 9
- 10 – **Milk and Other Dairy Products from Cows** ..... 10
- 11 – **Cattle and Calves** ..... 11   
(beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.)
- 12 – **Sheep, Goats, and their Products** ..... 12   
(wool, mohair, milk and cheese)
- 13 – **Horses, Ponies, and Mules** ..... 13   
(burros and donkeys)
- 14 – **Poultry and Eggs** ..... 14   
(broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.)
- 15 – **Aquaculture** ..... 15   
(catfish, trout, ornamental and other fish, mollusks, crustaceans, etc.)
- 16 – **Other Animals and Other Animal Products** ..... 16   
(honey bees, honey, rabbits, fur-bearing animals, semen, manure, other animal specialties, etc.)

<b>Farm Type Code</b>
551



## Section 5 - CHANGE in OPERATOR

Complete this section only if you answered "NO" for all questions in item 2 on the face page.

1. Has the operation named on the label been sold, rented, or turned over to someone else?

Yes - [Go to item 2]       No - [Go to a.]

a. Will the land be used for any agricultural purpose by you (the operator), or anyone else in the next year? (INCLUDE growing crops or raising livestock.)

Yes       Don't Know       No

[Regardless of answer to above, write a note to explain the situation, then go to page 12.]

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2. Please provide the following information for the operation that has taken over the land:

Operation Name: \_\_\_\_\_

Operator Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: (\_\_\_\_\_) - \_\_\_\_\_

3. Was this new operation, reported in item 2, in business before June 1, 2018?

Yes - [Go to page 12.]       No - [Continue]

4. Is this new operation managed?

Yes - [Go to page 12.]       No - [Continue]

5. Were any individuals associated with the new operation, reported in item 2 above, operating land individually before June 1, 2018?

Yes - [Go to page 12.]       No - [Go to page 12.]

**Section 6 - CONCLUSION**

1. Do you (the operator named on the label) make any day-to-day decisions for another farm or ranch?

- Yes - Continue                       No - Go to Comments

a. What is the name of the other operation(s)? .....

Operation Name: _____
Address: _____
City: _____ State: _____ ZIP: _____
Phone: (____) _____

[ENUMERATOR NOTE: IF ADDITIONAL OPERATION IS INDIVIDUAL OR PARTNERSHIP, answer item 2 below and complete a separate questionnaire for the additional operation.]

2. Was this additional operation in business before June 1, 2018?

- Yes - Continue                       No - Continue

**Comments:**

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3. **Survey Results:** To receive the complete results of this survey on the release date go to [www.nass.usda.gov/Surveys/Guide\\_to\\_NASS\\_Surveys/](http://www.nass.usda.gov/Surveys/Guide_to_NASS_Surveys/)

To have a brief summary emailed to you at a later date, please enter your email address.

Would you rather have a brief summary mailed to you at a later date?

- 1  Yes      3  No

Respondent Name:	9911 Phone:	9910    MM    DD    YY Date:
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**Thank you for your help**

**OFFICE USE ONLY**

Response		Respondent		Mode		Enum.	Eval.	Change	Office Use for POID			
1-Comp 2-R 3-Inac 4-Office Hold 5-R – Est 6-Inac – Est 7-Off Hold – Est	9901	1-Op/Mgr 2-Sp 3-Acct/Bkpr 4-Partner 9-Oth	9902	1-PASI (Mail) 2-PATI (Tel) 3-PAPI (Face-to-Face) 6-e-mail 7-Fax 19-Other	9903	9998	9900	9985	9989			
									- - - - -			
									<b>Optional Use</b>			
									9907	9908	9906	9916

S/E Name
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